

**CARD-MRI Development Institute,  
Inc.**  
*(A Nonstock, Not-for-Profit Association)*

Financial Statements  
December 31, 2017 and 2016

and

Independent Auditor's Report



## **INDEPENDENT AUDITOR'S REPORT**

The Board of Trustees  
CARD-MRI Development Institute, Inc.  
(A Nonstock, Not-for-Profit Association)

### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of CARD-MRI Development Institute, Inc. (A Nonstock, Not-for-Profit Association) (the Association), which comprise the statements of assets, liabilities and fund balance as at December 31, 2017 and 2016, and the statements of revenue and expenses and changes in fund balance and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as at December 31, 2017 and 2016, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards for Small and Medium-sized Entities (PFRS for SMEs).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Association in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS for SMEs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.



Those charged with governance are responsible for overseeing the Association's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

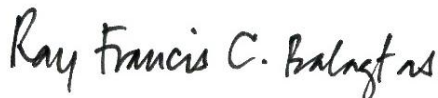
We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



### **Report on the Supplementary Information Required Under Revenue Regulations 15-2010**

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 21 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of CARD-MRI Development Institute, Inc. (A Nonstock, Not-for-Profit Association). The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.



Ray Francis C. Balagtas

Partner

CPA Certificate No. 108795

SEC Accreditation No. 1510-A (Group A),

October 1, 2015, valid until September 30, 2018

Tax Identification No. 216-950-288

BIR Accreditation No. 08-001998-107-2018,

February 14, 2018, valid until February 13, 2021

PTR No. 6621226, January 9, 2018, Makati City

April 14, 2018



**CARD-MRI DEVELOPMENT INSTITUTE, INC.****(A Nonstock, Not-for-Profit Association)****STATEMENTS OF ASSETS, LIABILITIES AND FUND BALANCE**

	<b>December 31</b>	
	<b>2017</b>	<b>2016</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash in banks (Notes 4 and 18)	<b>₱116,682,215</b>	₱53,199,025
Short-term investments (Notes 5 and 18)	<b>91,911,913</b>	59,275,897
Receivables (Notes 6 and 18)	<b>9,881,552</b>	3,538,740
Other current assets (Note 7)	<b>2,650,646</b>	1,067,763
Total Current Assets	<b>221,126,326</b>	117,081,425
<b>Noncurrent Assets</b>		
Long-term investment (Notes 8 and 18)	<b>30,000,000</b>	–
Equity investments (Note 9)	<b>4,591,079</b>	4,373,900
Property and equipment (Note 10)	<b>99,410,165</b>	92,661,991
Retirement asset (Note 17)	<b>10,280,397</b>	8,001,384
Software costs (Note 11)	<b>511,699</b>	672,255
Other noncurrent assets (Note 16)	<b>1,974,682</b>	825,663
Total Noncurrent Assets	<b>146,768,022</b>	106,535,193
	<b>₱367,894,348</b>	₱223,616,618
<b>LIABILITIES AND FUND BALANCE</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued expenses (Note 12)	<b>₱14,313,915</b>	₱8,420,769
Lease liability (Note 16)	<b>1,908,598</b>	2,474,740
	<b>16,222,513</b>	10,895,509
<b>Noncurrent Liabilities</b>		
Accounts payable and accrued expenses (Note 12)	<b>75,084,384</b>	5,661,487
Lease liability (Note 16)	<b>419,551</b>	1,805,047
	<b>75,503,935</b>	7,466,534
	<b>91,726,448</b>	18,362,043
<b>Fund Balance</b>		
General fund	<b>5,000,000</b>	5,000,000
Restricted fund	<b>13,727,724</b>	–
Accumulated excess of revenue over expenses	<b>257,440,176</b>	200,254,575
<b>TOTAL FUND BALANCE</b>	<b>276,167,900</b>	205,254,575
	<b>₱367,894,348</b>	₱223,616,618

*See accompanying Notes to Financial Statements.*

**CARD-MRI DEVELOPMENT INSTITUTE, INC.**  
**(A Nonstock, Not-for-Profit Association)**

**STATEMENTS OF REVENUE AND EXPENSES AND  
CHANGES IN FUND BALANCE**

	<b>Years Ended December 31</b>	
	<b>2017</b>	<b>2016</b>
<b>REVENUE</b>		
Seminars and trainings (Note 18)	<b>₱222,778,414</b>	₱173,265,451
Tuition fees and other school fees	<b>19,778,761</b>	9,485,973
Donations and contributions (Note 18)	<b>5,000,000</b>	100,000
Interest income (Notes 4, 5 and 18)	<b>2,738,639</b>	1,990,419
Remeasurement gain on retirement plan (Note 17)	<b>2,257,514</b>	6,632,683
Dividend income (Note 9)	<b>1,093,475</b>	262,434
Facilities fee (Note 18)	<b>743,907</b>	866,175
Others	<b>756,054</b>	615,469
	<b>255,146,764</b>	193,218,604
<b>EXPENSES</b>		
Cost of seminars, trainings and other programs (Note 13)	<b>134,712,068</b>	109,858,623
Senior high school expenses (Note 15)	<b>11,208,076</b>	2,190,141
Tertiary expenses (Note 14)	<b>8,695,482</b>	5,255,502
Administrative:		
Staff training and development	<b>8,510,597</b>	2,215,370
Program monitoring and meetings	<b>6,341,151</b>	4,567,691
Compensation and employee benefits (Notes 17 and 18)	<b>4,337,181</b>	3,494,093
Transportation and travel	<b>3,581,852</b>	3,019,242
Management and professional fees	<b>1,734,645</b>	1,782,447
Depreciation expense (Note 10)	<b>928,693</b>	692,790
Supplies and materials	<b>587,812</b>	463,112
Janitorial, messengerial, and security	<b>582,100</b>	365,002
Information technology	<b>465,599</b>	452,101
Taxes and licenses	<b>460,124</b>	766,360
Repairs and maintenance	<b>386,425</b>	118,179
Utilities	<b>376,328</b>	440,405
Insurance	<b>375,532</b>	545,341
Communication and postage	<b>285,317</b>	188,585
Representation	<b>150,496</b>	284,631
Provision for doubtful accounts (Note 6)	<b>30,610</b>	181,706
Miscellaneous	<b>483,351</b>	235,740
	<b>29,617,813</b>	19,812,794
	<b>184,233,439</b>	137,117,060
<b>EXCESS OF REVENUE OVER EXPENSES</b>	<b>70,913,325</b>	56,101,544
<b>FUND BALANCE AT BEGINNING OF YEAR</b>	<b>205,254,575</b>	149,153,031
<b>FUND BALANCE AT END OF YEAR</b>	<b>₱276,167,900</b>	₱205,254,575

*See accompanying Notes to Financial Statements.*



**CARD-MRI DEVELOPMENT INSTITUTE, INC.**  
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**STATEMENTS OF CASH FLOWS**

	<b>Years Ended December 31</b>	
	<b>2017</b>	<b>2016</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Excess of revenue over expenses	<b>₱70,913,325</b>	₱56,101,544
Adjustments for:		
Depreciation and amortization expense (Notes 10 and 11)	<b>17,103,499</b>	13,700,804
Remeasurement gain on retirement plan (Note 17)	<b>(2,257,514)</b>	(6,632,683)
Interest income (Notes 4 and 5)	<b>(2,738,639)</b>	(1,990,419)
Dividend income (Note 18)	<b>(1,093,475)</b>	(262,434)
Retirement expense (Note 17)	<b>609,717</b>	1,596,816
Interest expense	<b>523,102</b>	1,375,601
Unrealized foreign exchange gain	<b>(357,446)</b>	(356,744)
Provision for doubtful accounts (Note 6)	<b>30,610</b>	181,706
Loss on disposal of transportation equipment	<b>23,589</b>	–
Share in net income of associates (Note 9)	<b>(17,179)</b>	–
Operating income before working capital changes	<b>82,739,589</b>	63,714,191
Changes in operating assets and liabilities:		
Decrease (increase) in the amounts of:		
Receivables	<b>(5,929,176)</b>	(44,700)
Other current assets	<b>(1,786,505)</b>	513,119
Increase (decrease) in the amounts of accounts payable and accrued expenses	<b>75,316,043</b>	(6,771,249)
Net cash generated from operations	<b>150,339,951</b>	57,411,361
Interest received	<b>2,294,395</b>	2,025,981
Dividends received	<b>1,093,475</b>	262,434
Contributions to retirement fund (Note 17)	<b>(631,216)</b>	(2,731,124)
Interest paid	<b>(523,102)</b>	–
Net cash provided by operating activities	<b>152,573,503</b>	56,968,652
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Payments for:		
Purchase on short-term investments	<b>(32,636,016)</b>	(9,751,860)
Placement on long-term investment	<b>(30,000,000)</b>	–
Acquisitions of property and equipment (Notes 10 and 19)	<b>(23,617,486)</b>	(32,449,843)
Security deposits	<b>(1,149,019)</b>	(825,663)
Acquisitions of investments in associates (Note 9)	<b>(200,000)</b>	–
Acquisitions of software license (Note 11)	<b>(43,600)</b>	(564,940)
Proceeds from:		
Disposal of transportation equipment	<b>150,000</b>	–
Maturity of short-term investments	–	2,166,443
Net cash used in investing activities	<b>(87,496,121)</b>	(41,425,863)
<b>CASH FLOWS FROM FINANCING ACTIVITY</b>		
Payments of finance lease	<b>(1,951,638)</b>	(3,074,436)
<b>NET INCREASE IN CASH IN BANKS</b>	<b>63,125,744</b>	12,468,353
<b>EFFECTS OF EXCHANGE RATE CHANGES</b>		
<b>ON CASH IN BANKS</b>	<b>357,446</b>	356,744
<b>CASH IN BANKS AT BEGINNING OF YEAR</b>	<b>53,199,025</b>	40,373,928
<b>CASH IN BANKS AT END OF YEAR</b>	<b>₱116,682,215</b>	₱53,199,025

*See accompanying Notes to Financial Statements.*



**CARD-MRI DEVELOPMENT INSTITUTE, INC.**  
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**NOTES TO FINANCIAL STATEMENTS**

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**1. General Information**

CARD-MRI Development Institute, Inc. (the Association), is a nonstock, not-for-profit association incorporated in the Philippines on April 21, 2005. The Association was organized to provide courses of study in microfinance development (non-degree technical courses) or other similar courses subject to the laws of the Philippines.

The Association's permit to operate as a tertiary education was granted by the Commission on Higher Education (CHED) on May 28, 2015. It started to operate as a tertiary education institute offering Bachelor of Science in Entrepreneurship with specialization in Microfinance on July 22, 2015.

The Association started to offer Senior High School Accountancy, Business and Management and Information and Communication Technology strands in June 2016.

Being a nonstock and not-for-profit educational institution, the Association falls under Section 30 (h) of the Tax Reform Act of 1997 and as such, income from activities in pursuit of the purpose for which the Association was organized is exempt from income tax. The Association renewed its Philippine Council for NGO Certification accreditation on August 4, 2017 and had been granted a five-year certification for donee institution status.

The Association is a member of Center for Agriculture and Rural Development (CARD) Mutually Reinforcing Institutions (MRI).

The Association's principal office is located at Brgy. Tranca, Bay, Laguna.

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**2. Summary of Significant Accounting Policies**

Basis of Preparation

The accompanying financial statements have been prepared on a historical cost basis. The financial statements are presented in Philippine Peso (₱), the functional currency of the Association and all values are rounded to the nearest peso except when otherwise indicated.

Statement of Compliance

The Association's financial statements have been prepared in accordance with Philippine Financial Reporting Standards for Small and Medium-sized Entities (PFRS for SMEs).

PFRS for SMEs has been approved for adoption by the Philippine Financial Reporting Standards Council on October 13, 2009 and by the Securities and Exchange Commission (SEC) on December 3, 2009. PFRS for SMEs is required to be used by entities that meet the definition of an SME, which include among others, an entity with total assets of between ₱3.0 million and ₱350.0 million and/or total liabilities between ₱3.0 million and ₱250.0 million. SEC issued SRC Rule 68 which authorized the entities that breaches the floor ceiling of the size criteria at the end of the current year to continue to use the same financial reporting framework it currently uses provided that the change is not considered to be significant. As a general rule, 20% or more of the total assets or total liabilities would be considered significant.





As at December 31, 2017, the Association breached the asset limit with an excess in total assets amounting to ₱17.9 million representing 4.9% of the total assets of the Association. As the change is not significant, the Association assessed to continue the use of PFRS for SMEs.

#### Change in Accounting Policies and Disclosures

##### *2015 Amendments to the PFRS for SMEs*

In August 2016, the SEC resolved to adopt the 2015 Amendments to the PFRS for SMEs as part of its rules and regulations on financial reporting.

Most of the amendments clarify existing requirements and add supporting guidance to the existing standard rather than change the underlying requirements. Among the most significant amendments to the standard are:

- Permitting SMEs to use the revaluation model to measure items of property, plant and equipment
- Aligning the recognition and measurement requirements for deferred income tax with full PFRSs
- Allowing SMEs to use the equity method to account for investments in subsidiaries, associates and jointly controlled entities in the separate financial statements

The amendments are effective for annual periods beginning on or after January 1, 2017. Earlier application is permitted.

The adoption of the 2015 Amendments to the PFRS for SMEs did not have a significant impact on the Company's financial statements.

#### **Significant Accounting Policies**

##### Current versus Noncurrent Classification

The Association presents assets and liabilities in the statements of assets, liabilities and fund balance based on current/noncurrent classification.

An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within twelve months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when it is:

- Expected to be settled in normal operating cycle;
- Held primarily for the purpose of trading;
- Due to be settled within twelve months after the reporting period; or
- Not subject to unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

All other liabilities are classified as noncurrent.



Cash in Banks

Cash in banks represent demand, savings and time deposits that earn interest at the respective bank deposit rates.

Short-term Investments

Short-term investments represent time deposits with tenor of three (3) to twelve (12) months from date of acquisition to date of maturity.

Long-term Investments

Long-term investments represent time deposits with tenor of more than twelve (12) months from date of acquisition. The Association's long-term investment includes time deposit with tenor of five (5) years.

Financial Instruments - Initial Recognition and Subsequent Measurement

*Initial recognition and measurement of financial instruments*

All financial instruments are initially recognized at transaction price (including transaction costs except in the initial measurement of financial instruments at fair value through profit or loss (FVPL). The Association classifies its financial assets as financial assets at FVPL, debt instruments at amortized cost and equity instruments at cost less impairment while financial liabilities are classified as financial liabilities measured at FVPL and financial liabilities at amortized cost. Management determines the classification of its financial instruments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

The Association has no financial instruments at FVPL as at December 31, 2017.

*Financial assets that are debt instruments measured at amortized cost and financial liabilities measured at amortized cost*

These are debt instruments, such as receivables or payables, which satisfy all of the following conditions:

- (a) Return to the holder is a fixed amount; a fixed rate of return over the life of the instrument; a variable return that, throughout the life of the instrument, is equal to a single referenced quoted or observable interest rate; or some combination of such fixed rate and variable rates, provided that both the fixed and variable rates are positive.
- (b) There is no contractual provision that could, by its terms, result in the holder losing the principal amount or any interest attributable to the current period or prior periods.
- (c) Contractual provisions that permit the issuer (the debtor) to prepay a debt instrument or permit the holder (the creditor) to put it back to the issuer before maturity are not contingent on future events.
- (d) There are no conditional returns or repayment provisions except for the variable rate of return described in (a) and prepayment provisions described in (c).

Debt instruments that meet the conditions above are measured at amortized cost using the effective interest method. For financial assets that are debt instruments measured at amortized cost, impairment is assessed at every reporting period.

Classified under financial assets that are debt instruments measured at amortized cost are the Association's 'Due from students', 'Due from trainees and participants', and 'Due from related parties' included 'Receivables' account in the statement of financial position.

Classified under financial liabilities measured at amortized cost are the Company's 'Accrued expenses' and 'Accounts payable' accounts in the statement of financial position.



#### Equity instruments at cost

These are non-derivative financial assets which are designated as such or do not qualify to be classified as investment in associates. These are purchased and held indefinitely and may be sold in response to liquidity requirements or changes in market conditions.

Financial assets at cost assets comprised of unquoted equity investments where the Association's ownership interest is less than 20.0%. These are initially recognized at cost, being the fair value of the investment at the time of acquisition or purchase and including acquisition charges associated with the investment. Such investments are carried at cost due to the unpredictable nature of future cash flows and the lack of other suitable methods for arriving at a reliable fair value.

Dividends earned on holding equity instruments at cost, if any, are recognized in the statement of revenue and expenses as 'Dividend income' when the right of the payment has been established. The losses arising from impairment of such investments are recognized in the statement of revenue and expenses.

#### Derecognition of Financial Assets and Liabilities

##### *Financial assets*

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Association retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or the Association has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained the risk and rewards of the asset but has transferred the control over the asset.

Where the Association has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control over the asset, the asset is recognized to the extent of the Association's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Association could be required to pay.

##### *Financial liabilities*

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of comprehensive income.

#### Impairment of Financial Assets

The Association assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the



estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Investments in Associates

An associate is an entity over which the Association has a significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. The Association's investment in associates is accounted for using the equity method.

Under the equity method, investment in an associate is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the Association's share of net assets of the associate since the acquisition date. Distributions received from an associate reduce the carrying amount of the investment. Goodwill relating to the associate is included in the carrying amount of the investment and is not tested for impairment separately.

The statement of income reflects the Association's share of the results of operations of the associate. Any change in OCI of the associate is presented as part of the Association's OCI. In addition, when there has been a change recognized directly in the equity of the associate, the Bank recognizes its share of any changes, when applicable, in the statement of changes in equity. Unrealized gains and losses resulting from transactions between the Association and associate are eliminated to the extent of the interest in the associate.

The financial statements of the associate are prepared for the same reporting period as the Association. The associate's accounting policies conform to those used by the Association for like transactions and events in similar circumstances.

Upon loss of significant influence over the associate, the Association measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in statement of income.

#### Property and Equipment

Land is carried at cost less any impairment in value while depreciable property and equipment, such as land improvement, training facilities, office furniture, fixtures, and equipment and library books, transportation equipment, and leasehold improvement, are stated at cost less accumulated depreciation, and any impairment in value.

Such cost includes the cost of replacing part of the property and equipment when that cost is incurred and if the recognition criteria are met, but excluding repairs and maintenance cost.

For property and equipment being constructed by an external contractor, costs are capitalized based on the percentage of completion of the project.

Depreciation and amortization commences once the property and equipment are available for use and is computed using the straight-line method over the estimated useful lives (EUL) of the respective assets, except for leasehold improvements which are amortized over the shorter of the EUL of the improvements or the terms of the related leases. The EUL of the depreciable assets are as follows:

Land improvement	3 years
Training facilities	3 to 10 years
Office furniture, fixtures, equipment and library books and transportation equipment	3 to 5 years
Leasehold improvement	3 years or term of the lease, whichever is shorter



The EUL, residual value, and the depreciation and amortization method are reviewed periodically to ensure that the period and the method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated assets are retained in the accounts until they are no longer in use and no further depreciation is credited against profit or loss.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any resulting gain or loss arising on the derecognition of the asset (calculated as the difference between the net disposal proceeds and carrying amount of the asset) is included in the statement of revenue and expenses and changes in fund balance.

#### Software Costs

Software costs include costs incurred in obtaining license for the software purchased and used by the Association. The amortization of software costs is on a straight-line basis over a period of five (5) years and is recorded under 'Depreciation and amortization expense' account.

#### Impairment of Nonfinancial Assets

The Association assesses the impairment of its property and equipment and software cost, whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. The factors that the Association considers important which could trigger an impairment review include the following:

- significant changes in the manner of use of the assets; and
- significant negative industry or economic trends.

The Association recognizes an impairment loss whenever the carrying amount of an asset exceeds its recoverable amount. Recoverable amounts are estimated for individual asset or, if it is not possible, for the cash-generating unit to which the asset belongs.

#### *Recoverable amount*

The recoverable amount of an asset or a cash-generating unit is the higher of its fair value less costs to sell and its value in use. If it is not possible to estimate the recoverable amount of an individual asset to an asset should be read as references also to an asset's cash-generating unit.

It is not always necessary to determine both an asset's fair value less costs to sell and its value in use. If either of these amounts exceeds the asset's carrying amount, the asset is not impaired and it is not necessary to estimate the other amount.

If there is no reason to believe that an asset's value in use materially exceeds its fair value less costs to sell, the asset's fair value less costs to sell may be used as its recoverable amount. This will often be the case for an asset that is held for disposal.

#### *Reversal of impairment*

The Association shall assess at each reporting date whether there is any indication that an impairment loss recognized in prior periods may no longer exist or may have decreased. If any such indication exists, the Association shall determine whether all or part of the prior impairment loss should be reversed. The procedure for making that determination will depend on whether the prior impairment loss on the asset was based on the recoverable amount of that individual asset, or the recoverable amount of the cash-generating unit to which the asset belongs.



Fund Balance

Fund balance consists of the amounts contributed by the members of the Board of Trustees (BOT) of the Association and all current and prior period results of operations.

*Restricted funds*

The Association's BOT has restricted twenty percent of its general fund as follows: two (2.0%) for scholarships, three (3.0%) for information technology development and fifteen (15.0%) for fixed asset acquisition for future expansion.

*Accumulated excess of revenue over expenses*

Accumulated excess of revenue over expenses represents the cumulative balance of periodic net income or loss.

Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Association and that the revenue can be reliably measured regardless of when payment is being made. Revenue is measured at fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty. The Association has assessed that it is acting as a principal in all of its revenue transactions. The following specific recognition criteria must also be met before income is recognized:

*Seminars and trainings fees*

Seminars and trainings fees are recognized when seminars and trainings have been conducted and completed.

*Tuition fees and other school fees*

Income from payment of tuition fee and miscellaneous fees which are recognized over the service period. Tuition fees collected during the year that are applicable in subsequent years are deferred and shown as unearned tuition fee under 'Accounts payable and accrued expenses' in the statement of assets, liabilities and fund balance.

*Interest income*

Interest income on deposits in banks is recognized as interest accrues, taking into account the effective yield of the asset.

*Facilities fee*

Facilities fee is recognized based on the terms of agreement.

*Donations and contributions*

Grants are recognized when there is a reasonable assurance that the Association will comply with the conditions attached to them, and that the grants will be received. Grants received for a specific purpose or with condition are initially recognized as a liability shown as funds held in trust under 'Accounts payable and accrued expenses' in the statement of assets, liabilities and fund balance otherwise they are recorded as 'Donations and contributions' in the statement of revenue and expenses and changes in fund balance.

*Dividend income*

Income from equity investments is recognized when the Association's right to receive is established.



### Cost and Expense Recognition

Costs and expenses are recognized in statement of revenue and expenses and changes in fund balance when decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen that can be measured reliably.

Costs and expenses are recognized in statement of revenue and expenses and changes in fund balance:

- On the basis of a direct association between the costs incurred and the earning of specific items of income;
- On the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or
- Immediately when expenditure produces no future economic benefits or when, and to the extent that, future economic benefits do not qualify or cease to qualify, for recognition in the statement of assets, liabilities and fund balance as an asset.

### Foreign Currency Transactions

Foreign currency-denominated monetary assets and monetary liabilities are translated into Philippine peso equivalents based on the Philippine Dealing System (PDS) closing rate prevailing at the end of the year and foreign currency-denominated income and expenses at the PDS weighted average rate prevailing on transaction date. Foreign exchange gains or losses from foreign currency translations and revaluation of foreign currency-denominated monetary assets and monetary liabilities are credited to or charged against current operations.

### Leases

The determination of whether an arrangement is, or contains a lease, is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. There is change in contractual terms, other than a renewal or extension of the arrangement;
- b. A renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. There is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. There is substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c), or (d) above, and at the date of renewal or extension period for scenario (b).

### *Association as lessee*

#### Operating Leases

Leases where the lessor retains substantially all the risks and rewards of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the statement of revenue and expenses and changes in fund balance on a straight-line basis over the lease term.

#### Finance Leases

The Association recognize its rights of use and obligations under finance leases as assets and liabilities in its statement of assets, liabilities and fund balance at amounts equal to the fair value of the leased property or, if lower, the present value of the minimum lease payments, determined at the inception of the lease.



Payments for finance lease liability are apportioned between interest expense and reduction of outstanding liability.

#### Retirement Benefits

The Association operates a defined benefit retirement plan and hybrid retirement plan which require contribution to be made to a separately administered fund. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the reporting date reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling (if any). The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plan is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expenses in the statement of income. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the statement of revenue and expenses and changes in fund balance.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in the statement of financial position with a corresponding debit or credit to 'Remeasurement gains (losses) on retirement liabilities' under profit or loss in the period in which they arise. Remeasurements are recognized as expense or income in the statement of revenue and expenses and changes in fund balance.

Plan assets are assets that are held by a long-term employee benefit fund. Plan assets are not available to the creditors of the Association, nor can they be paid directly to the Association. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.





### Provisions and Contingencies

Provisions are recognized when the Association has a present obligation (legal or constructive), as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Association expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of revenue and expenses and changes in fund balance, net of any reimbursement.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to time value of money is recognized as 'Interest expense' in the statement of revenue and expenses and changes in fund balance.

Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but are disclosed when an inflow of economic benefits is probable.

### Events after the Reporting Period

Post-year-end events up to the date of the approval of the BOT of the financial statements that provide additional information about the Association's position at the reporting date (adjusting events) are reflected in the financial statements. Post-year-end events that are not adjusting events are disclosed in the notes to the financial statements when material.

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## 3. **Significant Accounting Estimates**

The preparation of the Association's financial statements in accordance with PFRS for SMEs requires the management to make judgments and estimates that affect the reported amounts of assets, liabilities, fund balance, revenue, expenses and disclosure of contingent assets and contingent liabilities, if any. Future events may occur which will cause the judgments used in arriving at the estimates to change. The effects of any change in estimates are reflected in the financial statements as they become reasonably determinable.

### Estimates

#### *(a) Impairment of receivables*

The Association assesses its receivables for impairment at each reporting date. In determining whether a credit loss should be recorded in the statement of revenue and expenses and changes in fund balance, the Association makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from its receivables. This evidence may include observable data indicating that there has been an adverse change in the payment status of its debtors.

The carrying value of receivables and the related allowance for doubtful accounts are disclosed in Note 6.

#### *(b) Present value of retirement asset*

The determination of the Association's retirement cost is dependent on certain assumptions used by the actuary in calculating such amount. Those assumptions are described in Note 15 to the



financial statements and include, among others, discount rate, future salary increase and average remaining working lives of employees. While management believes that the assumptions are reasonable and appropriate, significant differences in the Association's actual experience or significant changes in the assumptions may materially affect the pension and other retirement obligation.

As at December 31, 2017 and 2016, the carrying values of retirement asset of the Association are disclosed in Note 17.

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#### 4. Cash in Banks

This account consists of:

	2017	2016
Demand deposits	<b>₱40,578,151</b>	₱27,477,175
Savings deposits	<b>30,154,456</b>	17,005,164
Time deposits	<b>45,949,608</b>	8,716,686
	<b>₱116,682,215</b>	₱53,199,025

Cash in banks represent current and savings accounts which earn interest at an annual rate ranging from 1.0% to 3.75% and in 2017 and 2016.

Time deposits have original maturities of less than three (3) months with an annual interest rates ranging from 3.0% to 4.3% and 1.0% to 4.3% in 2017 and 2016, respectively.

Interest income earned on the Association's cash in banks amounted to ₱0.5 million and ₱0.9 million in 2017 and 2016, respectively.

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#### 5. Short-term Investments

Short-term investments represent time deposits which have maturity of more than three (3) months to one (1) year and with annual interest rates ranging from 3.0% to 5.0% and 1.0% to 4.3% in 2017 and 2016, respectively.

Interest earned on short-term investments amounted to ₱2.3 million and ₱1.1 million in 2017 and 2016, respectively.



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## 6. Receivables

This account consists of:

	2017	2016
Receivables from students	₱7,746,867	₱2,569,828
Receivables from trainees and participants	1,130,857	1,051,423
Receivables from related parties (Note 18)	1,015,899	331,989
Interest receivable	704,724	260,480
Receivable from contractor	–	11,205
	<b>10,598,347</b>	4,224,925
Less allowance for doubtful accounts	716,795	686,185
	<b>₱9,881,552</b>	₱3,538,740

Changes in the allowance for doubtful accounts follow:

	2017	2016
Balance at beginning of year	₱686,185	₱504,479
Provision for doubtful accounts	30,610	181,706
Balance at end of year	<b>₱716,795</b>	₱686,185

Receivables are assessed collectively for impairment purposes.

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## 7. Other Current Assets

This account consists of:

	2017	2016
Prepaid subscription	₱2,186,900	₱–
Supplies inventory (Note 10)	281,677	448,054
Prepaid expenses	182,069	619,709
	<b>₱2,650,646</b>	₱1,067,763

Prepaid subscription includes the prepayment for the subscription on the increase of capital stock of CARD MRI Information Technology (CMIT) (see Note 9). Prepaid expenses include prepayments for insurance and other expenses.

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## 8. Long-term Investment

Long-term investment represent time deposit amounting to ₱30.0 million placed under Rizal Bank, Inc. (RBI) which have maturity of five (5) years with annual interest rate of 5.0% in 2017 (see Note 18).



## 9. Equity investments

### Equity investment at cost

This represents the Association's 4.0% ownership for interest in CARD MRI Information Technology (CMIT) amounting to P4.4 million as of December 31, 2017 and 2016. This investment is unimpaired. As of December 31, 2017 and 2016, the Association received dividends from CMIT amounting to ₱1.1 million and ₱0.3 million, respectively.

### Investments in Associates

The composition and movements in this account in 2017 follows:

	<b>Percentage of ownership</b>	
<b>Acquisition cost</b>		
CARD MRI Publishing House Inc. (CMPHI)	<b>20%</b>	<b>₱100,000</b>
CARD MRI Hijos Tours Inc. (CMHTI)	<b>20%</b>	<b>100,000</b>
		<b>200,000</b>
<b>Accumulated equity in net income:</b>		
Balance beginning of year		-
Share in net income		<b>17,179</b>
Balance at end of year		<b>17,179</b>
		<b>₱217,179</b>

The following table illustrates the summarized financial information in the statements of financial position, statements of comprehensive income of CMPHI and CMHTI (amounts in millions):

	CMPHI	CMHTI
Assets	₱859,136	₱784,362
Liabilities	306,930	250,597
Net Assets	552,206	533,765
Revenue	659,870	700,050
Net Income	52,171	33,730



## 10. Property and Equipment

The compositions of and movements in this account follow:

2017								
	Land	Land Improvement	Training Facilities	Office Furniture, Fixtures, Equipment and Library Books	Transportation Equipment	Leasehold Improvement	Construction in Progress	Total
<b>Cost</b>								
Balance at beginning of year	₱16,065,119	₱6,723,103	₱79,389,634	₱18,171,195	₱4,131,477	₱1,949,016	₱19,741,329	₱146,170,873
Additions	1,607,200	747,496	2,031,408	3,768,084	–	–	15,463,298	23,617,486
Disposal	–	–	–	–	(2,763,979)	–	–	(2,763,979)
Reclassifications (Note 7)	–	1,737,606	19,010,658	203,620	–	–	(20,748,264)	203,620
Balance at end of year	17,672,319	9,208,205	100,431,700	22,142,899	1,367,498	1,949,016	14,456,363	167,228,000
<b>Accumulated Depreciation</b>								
Balance at beginning of year	–	2,995,923	35,141,602	10,255,185	3,833,891	1,282,281	–	53,508,882
Depreciation	–	2,309,335	9,935,040	4,320,733	123,897	210,338	–	16,899,343
Disposal	–	–	–	–	(2,590,390)	–	–	(2,590,390)
Balance at end of year	–	5,305,258	45,076,642	14,575,918	1,367,398	1,492,619	–	67,817,835
<b>Net Book Value</b>	<b>₱17,672,319</b>	<b>₱3,902,947</b>	<b>₱ 55,355,058</b>	<b>₱7,566,981</b>	<b>₱100</b>	<b>₱456,397</b>	<b>₱14,456,363</b>	<b>₱99,410,165</b>

2016								
	Land	Land Improvement	Training Facilities	Office Furniture, Fixtures, Equipment and Library Books	Transportation Equipment	Leasehold Improvement	Construction in Progress	Total
<b>Cost</b>								
Balance at beginning of year	₱15,958,588	₱3,757,605	₱56,749,163	₱14,164,838	₱4,131,477	₱1,949,016	₱16,618,231	₱113,328,918
Additions	106,531	709,146	1,564,006	4,761,178	–	–	26,455,915	33,596,776
Write-off	–	–	–	(768,019)	–	–	–	(768,019)
Reclassifications (Note 11)	–	2,256,352	21,076,465	13,198	–	–	(23,332,817)	13,198
Balance at end of year	16,065,119	6,723,103	79,389,634	18,171,195	4,131,477	1,949,016	19,741,329	146,170,873
<b>Accumulated Depreciation</b>								
Balance at beginning of year	–	1,943,297	26,479,103	7,630,242	3,536,306	1,071,843	–	40,660,791
Depreciation	–	1,052,626	8,662,499	3,389,003	297,585	210,438	–	13,612,151
Write-off	–	–	–	(768,019)	–	–	–	(768,019)
Reclassifications (Note 11)	–	–	–	3,959	–	–	–	3,959
Balance at end of year	–	2,995,923	35,141,602	10,255,185	3,833,891	1,282,281	–	53,508,882
<b>Net Book Value</b>	<b>₱16,065,119</b>	<b>₱3,727,180</b>	<b>₱44,248,032</b>	<b>₱7,916,010</b>	<b>₱297,586</b>	<b>₱666,735</b>	<b>₱19,741,329</b>	<b>₱92,661,991</b>



Depreciation expense on property and equipment are presented under the following expense categories:

	2017	2016
Cost of seminars, trainings and other programs (Note 13)	<b>₱11,661,052</b>	₱10,950,739
Tertiary (Note 14)	<b>3,346,358</b>	1,921,960
Senior high school (Note 15)	<b>963,240</b>	46,662
Administrative	<b>928,693</b>	692,790
	<b>₱16,899,343</b>	₱13,612,151

Construction in progress represents costs recognized by the Association on building improvement and construction of a new building.

As at December 31, 2017 and 2016, the total cost of fully depreciated assets still in use amounted to ₱17.2 million and ₱19.1 million, respectively.

Reclassifications include transfers from supplies inventory under 'Other current assets' to 'office furniture, fixture, equipment and library books'.

## 11. Software Costs

The movements in this account follow:

	2017	2016
<b>Cost</b>		
Balance at beginning of year	<b>₱839,119</b>	₱287,377
Additions	<b>43,600</b>	564,940
Reclassifications	-	(13,198)
Balance at end of year	<b>882,719</b>	839,119
<b>Accumulated Amortization</b>		
Balance at beginning of year	<b>166,864</b>	82,170
Amortization	<b>204,156</b>	88,653
Reclassifications	-	(3,959)
Balance at end of year	<b>371,020</b>	166,864
<b>Net Book Value</b>	<b>₱511,699</b>	₱672,255

The breakdown of amortization expense on software costs follows:

	2017	2016
Cost of seminars, trainings and other programs	<b>₱112,988</b>	₱51,206
Tertiary (Note 14)	<b>81,968</b>	28,247
Administrative	<b>9,200</b>	9,200
	<b>₱204,156</b>	₱88,653



## 12. Accounts Payable and Accrued Expenses

This account consists of:

	2017	2016
<b>Current</b>		
Accrued expenses	₱5,918,788	₱5,420,163
Accounts payable (Note 18)	3,405,845	928,869
Unearned tuition fee	4,407,765	2,071,737
Withholding tax payable	581,517	-
	<b>14,313,915</b>	<b>8,420,769</b>
<b>Non-Current</b>		
Funds held in trust (Note 18)	74,462,530	5,460,966
Unearned tuition fee	621,854	200,521
	<b>75,084,384</b>	<b>5,661,487</b>
	<b>₱89,398,299</b>	<b>₱14,082,256</b>

Accrued expenses include accrual for vacation leave credits, cash gifts, 13<sup>th</sup> month pay, and other expenses.

Accounts payable include the Association's payable to its affiliates, contractors and government and advances from customers.

Funds held in trust include donations received by the Association on behalf of CARD, Inc. for the Zero Dropout Education Scheme (ZeDrES). Total donations for ZeDrES received by the Association amounted to ₱5.8 million and ₱1.3 million in 2017 and 2016; most of which were distributed to the borrowers.

The Association also received ₱67.3 million and ₱5.0 million for the BS Scholarship Fund of CARD Bank, Inc. (CBI) and CARD, Inc. in 2017 and 2016, respectively.

## 13. Cost of Seminars, Trainings and Other Programs

This account consists of:

	2017	2016
Meals of trainees	₱49,122,588	₱37,409,669
Room accommodation and function hall	28,348,482	22,194,098
Compensation and employee benefits (Notes 17 and 18)	15,759,311	12,660,696
Depreciation (Note 10)	11,661,052	10,950,739
Transportation and travel	6,118,924	6,658,243
Supplies and materials	7,557,986	5,841,936
Janitorial, messengerial and security	3,834,708	3,114,678
Utilities	2,921,131	2,425,173
Information technology	1,910,047	761,994
Honorarium to resource persons	1,322,782	1,262,612
Repairs and maintenance	1,275,651	1,479,709
Office rental (Note 16)	1,187,309	733,192
Laundry and ironing	775,385	743,878

(Forward)



	2017	2016
Representation	₱550,790	₱779,631
Interest expense	523,100	1,375,601
Communication and postage	419,513	363,697
Library books	23,471	163,670
Miscellaneous	1,399,838	939,407
	<b>₱134,712,068</b>	<b>₱109,858,623</b>

Miscellaneous expenses include periodicals and magazines, insurance expense and other program-related costs.

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#### 14. Tertiary Expenses

This account consists of:

	2017	2016
Depreciation (Note 10)	₱3,346,358	₱ 1,921,960
Compensation and employee benefits (Notes 17 and 18)	1,539,922	757,411
Management and professional fees	740,628	897,027
Transportation and travel	719,339	289,788
Janitorial, messengerial, security	514,453	262,118
Supplies and materials	362,790	366,363
Utilities	343,521	232,086
Repairs and maintenance	148,846	123,764
Information technology	137,198	30,263
Advertising and publicity	123,570	44,420
Representation	82,757	94,140
Amortization (Note 11)	81,968	28,247
Staff training and development and meetings	35,187	11,048
Communication and postage	5,709	7,692
Library books	2,500	-
Miscellaneous	510,736	189,175
	<b>₱8,695,482</b>	<b>₱5,255,502</b>

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#### 15. Senior High School Expenses

This account consists of:

	2017	2016
Compensation and employee benefits (Notes 17 and 18)	₱4,032,557	₱1,026,721
Staff training and development and meetings	1,433,169	26,620
Transportation and travel	1,228,506	155,988
Supplies and materials	858,948	392,261
Depreciation (Note 10)	963,240	46,662
Janitorial, messengerial, security	602,648	123,894

(Forward)





	2017	2016
Information technology	<b>₱448,500</b>	₱
Utilities	<b>399,532</b>	53,965
Repairs and maintenance	<b>308,951</b>	42,931
Management and professional fees	<b>307,726</b>	195,811
Advertising and publicity	<b>198,900</b>	62,811
Representation	<b>158,580</b>	17,317
Communication and postage	<b>55,220</b>	8,014
Library books (Note 9)	<b>13,100</b>	4,343
Miscellaneous	<b>198,499</b>	32,803
	<b>₱11,208,076</b>	₱2,190,141

## 16. Lease Contracts

### Operating Lease Agreement

The Association has two (2) outstanding lease contract for the lease of one commercial building from CARD, Inc., with lease term of three (3) years until November 15, 2019, and one commercial building from CBI, with lease term of five (5) years starting from June 1, 2014 until May 31, 2019. The lease of properties is renewable upon mutual agreement between the Association and the lessor.

Future aggregate minimum lease payments under non-cancellable operating leases follow:

	2017	2016
Not later than one year	<b>₱646,503</b>	₱855,478
Later than one year and not later than five years	<b>339,996</b>	1,912,929
	<b>₱986,499</b>	₱2,768,407

Lease payments recognized under 'Office rental' amounted to ₱1.2 million and ₱0.7 million in 2017 and 2016, respectively (see Note 15).

### Finance Lease Agreement

The Association entered into lease agreements with Responsible Investments for Solidarity and Empowerment (RISE) Financing Company, Inc. covering equipment and furniture and fixtures for a period of three (3) years with acquisition cost amounting to ₱1.1 million in 2016. The lease agreements provide implicit interest rates ranging from 1.4% to 1.8% annually.

Future aggregate minimum lease payments are as follows:

	2017		Total
	Not later than one year	Later than one year and less than five years	
Principal payments	<b>₱1,713,624</b>	<b>₱130,892</b>	<b>₱1,844,516</b>
Finance charge	<b>194,974</b>	<b>8,930</b>	<b>203,904</b>
Minimum lease payments	<b>₱1,908,598</b>	<b>₱139,822</b>	<b>₱2,048,420</b>



	2016		Total
	Not later than one year	Later than one year and less than five years	
Principal payments	₱1,957,640	₱1,631,535	₱3,589,175
Finance charge	517,100	202,807	719,907
Minimum lease payments	₱2,474,740	₱1,834,342	₱4,309,082

Interest expense recognized on the finance leases amounted to ₱0.5 million and ₱1.4 million in 2017 and 2016, respectively.

Security deposits required by the lease agreements amounting to ₱2.0 million and ₱0.8 million as at December 31, 2017 and 2016, respectively, are included in the “Other noncurrent assets”.

## 17. Retirement Benefits

The Association, CBI, CARD Mutual Benefit Association (MBA), Inc., CARD SME Bank, Inc., CARD MRI Insurance Agency (CAMIA), Inc., CARD Business Development Service Foundation, Inc. (BDSFI), Inc., CMIT, CARD Employees Multi-Purpose Cooperative (EMPC), RISE, BotiCARD Inc., CARD Leasing and Finance Corporation (CLFC), RBI, CARD, Inc. and Mga Likha ni Inay Inc. (MLNI), maintain a funded and formal noncontributory defined benefit retirement plan - the CARD MRI Multi-Employer Retirement Plan (MERP) - covering all of their regular employees and CARD Group Employees’ Retirement Plan (Hybrid Plan) applicable to employees hired on or after July 1, 2016. MERP and Hybrid Plan comply with the requirements of Republic Act No. 7641 (Retirement Pay Law).

MERP is valued using the projected unit cost method and is financed solely by the Association and its related parties. MERP provides lump sum benefits equivalent to up to 120% of final salary for every year of credited service, a fraction of at least six (6) months being considered as one whole year, upon retirement, death, total and permanent disability, or voluntary separation after completion of at least one year of service with the participating companies.

In addition to the Association’s defined benefit retirement plan, the Association also operates defined contribution plan referred to as “Hybrid Plan” which provides a retirement benefit equal to 100% of the member’s employer accumulated value (the Association’s contributions of 8% plan salary to Fund A plus credited earnings) and 100% of the member’s employee accumulated value (member’s own contributions up to 10% of plan salary to Fund B plus credited earnings), if any, provided that in no case shall 100% of the employee accumulated value in Fund A be less than 100% of plan salary for every year of credited service.

The Association has 5 employees which are part of Hybrid Plan as at December 31, 2017.

The date of the latest actuarial valuation report for MERP and Hybrid Plan is December 31, 2017 and nil, respectively.



The amounts recognized in the statement of assets, liabilities and fund balance follow:

	2017	2016
Present value of defined benefit obligation	<b>(₱14,564,970)</b>	(₱12,655,246)
Fair value of plan assets	<b>28,534,622</b>	22,732,787
Effect of asset ceiling	<b>(3,689,255)</b>	(2,076,157)
Retirement asset	<b>₱10,280,397</b>	₱8,001,384

The amounts included in the statements of revenue and expenses and changes in fund balance follow:

	2017	2016
Current service cost	<b>₱1,211,390</b>	₱1,687,265
Interest income on plan assets	<b>(1,464,933)</b>	(1,044,270)
Interest on the effect of asset ceiling	<b>121,663</b>	753
Interest expense on defined benefit obligation	<b>741,597</b>	953,068
Retirement expense	<b>609,717</b>	1,596,816
Remeasurement gain recognized during the year	<b>(2,257,514)</b>	(6,632,683)
	<b>(₱1,647,797)</b>	(₱5,035,867)

The movements in the net retirement asset follow:

	2017	2016
Balance at beginning of year	<b>₱8,001,384</b>	₱234,393
Contributions paid	<b>631,216</b>	2,731,124
Retirement income	<b>1,647,797</b>	5,035,867
Balance at end of year	<b>₱10,280,397</b>	₱8,001,384

The movements in the present value of pension obligation follow:

	2017	2016
Balance at beginning of year	<b>₱12,655,246</b>	₱18,910,080
Actuarial gain	<b>(3,944,175)</b>	(9,284,500)
Current service cost	<b>1,211,390</b>	1,687,265
Interest cost	<b>741,597</b>	953,068
Benefits paid	<b>(20,390)</b>	(202,640)
Transfers to the plan	<b>3,921,302</b>	591,973
Balance at end of year	<b>₱14,564,970</b>	₱12,655,246

The movements in the fair value of plan assets follow:

	2017	2016
Balance at beginning of year	<b>₱22,732,787</b>	₱19,159,417
PVO transfer	<b>3,921,302</b>	591,973
Benefits paid	<b>(20,390)</b>	(202,640)
Contributions paid by employer	<b>631,216</b>	2,731,124
Interest income	<b>1,464,933</b>	1,044,270
Return on plan assets	<b>(195,226)</b>	(591,357)
Balance at end of year	<b>₱28,534,622</b>	₱22,732,787



Remeasurement gain or loss on retirement plan follows:

	2017	2016
Actuarial gain	<b>(₱3,944,175)</b>	(₱9,284,500)
Remeasurement gain on plan assets	<b>1,491,435</b>	2,060,460
Effect of asset ceiling	<b>195,226</b>	591,357
	<b>(₱2,257,514)</b>	(₱6,632,683)

The fair value of plan assets, gross of effect of asset ceiling, by each class as at the reporting date is as follows:

	2017	2016
Cash and cash equivalents	<b>₱11,759,118</b>	₱9,443,200
Debt instruments – Government bonds	<b>14,487,028</b>	10,675,317
Loan receivables	<b>1,255,523</b>	1,716,325
Other assets	<b>1,032,953</b>	897,945
	<b>₱28,534,622</b>	₱22,732,787

All plan assets do not have quoted prices in an active market except for government securities. Cash and cash equivalents are deposited in reputable financial institutions and related parties and are deemed to be standard grade. Investment in equity securities, loans and other assets are unrated.

The plan assets have diverse investments and do not have any concentration risk other than those in government bonds which are of low risk.

The overall investment policy and strategy of the Association's defined benefit plans is guided by the objective of achieving an investment return which, together with contributions, ensures that there will be sufficient assets to pay pension benefits as they fall due while also mitigating the various risk of the plans.

The cost of defined retirement plan as well as the present value of the defined benefit obligation is determined using actuarial valuations. The actuarial valuation involves making various assumptions. The principal assumptions used in determining pension for the defined benefit plans are shown below:

	2017	2016
Discount rates		
January 1	<b>5.86%</b>	5.04%
December 31	<b>5.77%</b>	5.86%
Future salary increases	<b>5.00%</b>	7.00%

The Association plans to contribute ₱2.7 million to the defined benefit retirement plan in 2018. As at December 31, 2017, the average duration of defined benefit obligations is 13.0 years.



## 18. Related Party Transactions

In the ordinary course of business, the Association transacts with related parties. Related parties include trustees, members, officers, employees and entities (affiliates) where trustees, members and officers hold key management positions. Transactions with such parties are made in the ordinary course of business and on substantially same terms, including interest, as those prevailing at the time for comparable transactions with other parties. These transactions are made substantially on the same terms as other individuals and business of comparable risks and are generally settled in cash.

### Transactions with retirement plans

Under PFRS, certain post-employment benefit plans are considered as related parties.

CARD-MRI's MERP is a stand-alone entity assigned in facilitating the contributions to retirement starting 2005.

### Remunerations of Trustees and other Key Management Personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Association, directly or indirectly. The Association considers the members of the board of trustees and senior management to constitute key management personnel for purposes of Section 33 of PFRS for SMEs.

The compensation of key management personnel included under 'Compensation and employee benefits' in the statements of revenue and expenses and changes in fund balance are as follows:

	2017	2016
Short-term employee benefits	₱2,422,861	₱1,723,013
Post-employment benefits	1,315,271	805,465
	<b>₱3,738,132</b>	<b>₱2,528,478</b>

### Other related party transactions

Transactions between the Association and its key management personnel meet the definition of related party transactions. Transactions between the Association and its affiliates within the CARD MRI, also qualify as related party transactions.

Related party transactions and balances as at and for the years ended December 31, 2017 and 2016 are as follows:

Category	December 31, 2017		Nature, Terms and Conditions
	Amount/ Volume	Outstanding Balance	
<b>Other related parties</b>			
Cash in bank and short-term investments		<b>₱172,978,011</b>	Checking, savings and time deposit accounts with annual interest rate ranging from 1.0% to 4.3%
Deposits	<b>₱506,707,646</b>		
Withdrawals	<b>(411,733,177)</b>		
Interest income	<b>2,720,226</b>		From savings and time deposit
Long-term investment		<b>30,000,000</b>	Time deposit account in RBI with annual interest rate of 5.0%
Interest income	<b>8,333</b>		
Equity investments		<b>4,591,079</b>	Investments in CMIT with 4.08% ownership and investments in CMPHI and CMHTI with 20.0% ownership each.
Acquisition of shares	<b>200,000</b>		Investments in CMPHI and CMHTI with 20.0% ownership each.
Accounts receivable		<b>1,015,899</b>	For training fees, seminars and meetings and share of



<b>December 31, 2017</b>			
Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Billings	₱265,723,341		expenses
Collections	(265,039,431)		
Accounts payable		₱91,519	Share of expenses
Billings	11,554,237		
Payments	(11,493,466)		
Funds held in trust		69,103,044	Funds received by the Association in behalf of CARD, Inc. and CBI for the ZeDres and BS Scholarship programs and funds received for the BS Scholarship of CBI and CARD, Inc.
Receipts	73,100,092		
Disbursements	(8,925,616)		
Lease liability		2,328,149	Lease of equipment and furniture and fixture from RISE
Seminars and trainings	222,798,414		Income derived from providing seminars and trainings to CARD MRI group and the related affiliates
Facilities fee	743,907		Income derived from the use of facilities to CARD MRI group and external parties for various events
Dividend income	1,093,475		Income derived from the Association's investment in equity shares
Donations and contributions	5,000,000		Funds received by the Association for the expenses of BS Scholarship
Rent expense	1,187,309		The Association leases premises occupied by its branches. Rent expense is recorded under 'Office rental' (see Note 16)
Contributions	631,216		Pertains to the funded and formal noncontributory defined benefit retirement plan of the Bank that is handled by CARD MERP (see Note 17)
<b>December 31, 2016</b>			
Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Other related parties			
Cash in bank		₱75,283,316	Checking, savings and time deposit accounts with annual interest rate ranging from 1.0% to 4.3%
Deposits	₱238,557,895		
Withdrawals	(220,309,386)		
Interest income	1,990,419		From savings and time deposit
Equity investment	-	4,373,900	Investments in CMIT with 4.08% ownership.
Accounts receivable		331,989	For training fees, seminars and meetings and share of expenses
Billings	223,011,923		
Collections	(225,498,943)		
Accounts payable		65,249	Share of expenses
Billings	5,705,159		
Payments	(5,728,077)		
Funds held in trust		4,928,660	Funds received by the Association in behalf of CARD, Inc. and CBI for the ZeDres and BS Scholarship programs and funds received for the BS Scholarship of CBI and CARD, Inc.
Receipts	6,315,600		
Disbursements	(7,417,356)		
Lease liability		4,279,787	Lease of equipment and furniture and fixture from RISE
Seminars and trainings	165,482,064		Income derived from providing seminars and trainings to CARD MRI group and the related affiliates
Facilities fee	866,175		Income derived from the use of facilities to CARD MRI group and external parties for various events
Dividend income	262,434		Income derived from the Association's investment in equity shares
Donations and contributions	100,000		Funds received by the Association for the expenses of BS Scholarship
Rent expense	810,560		The Association leases premises occupied by its branches. Rent expense is recorded under 'Office rental' (see Note 16)
Contributions	2,731,124		Pertains to the funded and formal noncontributory defined benefit retirement plan of the Bank that is handled by CARD MERP (see Note 17)



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19. **Notes to Statements of Cash Flows**

Noncash activities of the Association consist of the following:

	2017	2016
<b>Noncash investing activities:</b>		
Acquisition of property and equipment through finance lease	₱-	₱1,146,933
<b>Noncash operating activities:</b>		
Remeasurement gain on retirement plan	2,257,514	6,632,683
Reclassification of other asset to property and equipment	203,622	-

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20. **Approval of the Release of the Financial Statements**

The accompanying financial statements of the Association were authorized for issue by the BOT on April 14, 2018.

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21. **Supplementary Information under RR 15-2010**

The Association reported and/or paid the following types of taxes in 2017:

Taxes and Licenses

Taxes and licenses in 2017 recorded as 'Taxes and licenses' presented under 'Administrative expenses' in the statements of revenue and expenses and changes in fund balance consist of:

Real property tax	₱345,861
Business permits and licenses	92,105
Community tax certificate	7,154
Annual registration	1,500
Others	13,504
	₱460,124

Withholding Taxes

The following withholding taxes are categorized into:

	Paid	Payable
Withholding tax on compensation	₱2,485,726	₱256,402
Expanded withholding tax	1,275,024	325,115
	₱3,760,750	₱581,517

Tax Contingencies

The Association has no pending tax cases or assessments as at December 31, 2017.

